

OFFICE USE ONLY

Business Name: _____

Applicant's Name: _____

Account Number: _____

BIRLING LABORATORIES PTY LIMITED

ABN: 31 650 660 398

ACCOUNT APPLICATION

975 The Northern Rd, Bringelly, NSW 2556
PO Box 111 Bringelly NSW 2556

Sales/Service Enquiries

Phone: 02 4774 6100
Email: birling@baiada.com.au

Account Enquiries

Phone: 02 9842 1000
Email: baiadareceivables@baiada.com.au

APPLICATION FOR CREDIT

For the purpose of this Account Application, including this Application for Credit, the Sales Conditions, Credit Terms, the Privacy Consent Form and Deed of Guarantee and Indemnity, the word "Supplier" means Birling Laboratories Pty Limited (ABN: 31 650 660 398) and the word "Customer" means the sole trader, partnership, corporation, body corporate or other legal entity, as the case may be, specified in section 1 or 2 below.

This is an application for credit made by the Customer in conjunction with such supplies of Goods and/or Services by the Supplier as the Supplier may from time to time approve, subject to the terms and conditions which regulate such supply the ("Sales Conditions") and ("Credit Terms"). This application for credit incorporates this Application for Credit form, the Privacy Consent form, the Deed of Guarantee & Indemnity, the Credit Terms, and the Sales Conditions. This Application for Credit must be completed in full in order for the application to be considered.

The Customer applies for a credit account and submits the following information:

Business Name _____ ABN: _____

Postal Address: _____

Suburb: _____ Postcode: _____

Delivery Address: _____

Suburb: _____ Postcode: _____

Telephone Number: _____ Facsimile Number: _____

Statement Email Address: _____

1. Company Details

If a company please complete the following: Listed Public Company Unlisted Public Company Pty Limited Company Trustee Company*
**(copy of Trust Deed must be provided)*

Company Name: _____

Registered Office Address: _____ Postcode: _____

ACN: _____ ABN: _____ Date of Incorporation: _____

2. Director(s) / Proprietor(s) Details

Director(s) Partners Sole Trader *(please tick appropriate box)*

1. Surname: _____ Given Names: _____

Residential Address: _____ Postcode: _____

Telephone Number: _____ Email: _____

Date of Birth: _____ Driver's Licence Number: _____ Driver's Licence Expiry Date: _____

2. Surname: _____ Given Names: _____

Residential Address: _____ Postcode: _____

Telephone Number: _____ Email: _____

Date of Birth: _____ Driver's Licence Number: _____ Driver's Licence Expiry Date: _____

3. Surname: _____ Given Names: _____

Residential Address: _____ Postcode: _____

Telephone Number: _____ Email: _____

Date of Birth: _____ Driver's Licence Number: _____ Driver's Licence Expiry Date: _____

4. Surname: _____ Given Names: _____

Residential Address: _____ Postcode: _____

Telephone Number: _____ Email: _____

Date of Birth: _____ Driver's Licence Number: _____ Driver's Licence Expiry Date: _____

(Please attach additional page(s) as required with details as per above for any additional director's or partners)

3. Contact Names

Accounts Payable: _____ Phone No.: _____ Email: _____

Purchasing Officer: _____ Phone No.: _____ Email: _____

Sales Manager: _____ Phone No.: _____ Email: _____

4. Business Commercial/Historical Details

APPLICATION FOR CREDIT

Nature of Business: _____

Owner of Business premises: _____ Contact Number: _____

Commencement Date of Business: _____ Annual Turnover: \$ _____

How long has the business been conducted by the present management? Years: _____ Months _____

5. Customer Bank Details:

Bank	Branch	BSB	Account No.	Account Name

AGREEMENT to CREDIT TERMS and SALES CONDITIONS

Signed on behalf of the Customer by the people signing below who warrant that they are duly authorised to sign on behalf of the Customer and acknowledge having read and understood this credit application, the attached Credit Terms and the attached Sales Conditions and agree to be bound by such terms and conditions.

* Where an Applicant is a Trustee Company the Trustee warrants that:

- a) it has the power under the Trust Deed to enter into the Agreement; and
- b) it has the power to deal with trust assets; and
- c) it gives personal guarantee over the debts of the trust.

1. Signature: _____ Name (print): _____ Date: _____

Witness: _____ Name (print): _____ Date: _____

2. Signature: _____ Name (print): _____ Date: _____

Witness: _____ Name (print): _____ Date: _____

3. Signature: _____ Name (print): _____ Date: _____

Witness: _____ Name (print): _____ Date: _____

4. Signature: _____ Name (print): _____ Date: _____

Witness: _____ Name (print): _____ Date: _____

OFFICE USE ONLY

Credit Assessment Comments: _____

Credit Manager's Signature: _____ Date: _____ Account Approved: Yes No

Terms of Credit: No. Days _____ Weekly Monthly From invoice date

CREDIT TERM REVIEW:

Review Date: _____ Terms Approved _____ Signature _____

PRIVACY CONSENT FORM

Customer Name: _____ ACN/ABN: _____

CREDIT INFORMATION AGREEMENT

The Customer's personal information is protected under the *Privacy Act 1988* (Cth).

The Customer acknowledges and agrees to the provisions of clause 5 of the Credit Terms about credit reports and verification of identity and, without limiting these provisions, consents to the Supplier:

- (a) disclosing to or obtaining from a credit reporting body or other credit provider, any information about you of a personal nature including credit information or other information provided by you in the application for credit from the Supplier;
- (b) obtaining a report containing consumer credit information, information on commercial activities and/or a report on consumer or commercial credit worthiness of the Customer from a credit reporting body;
- (c) obtaining a consumer credit report from a credit reporting body containing personal information about you for the purpose of collecting overdue payments on commercial credit transactions;
- (d) obtaining and/or verifying information provided by, or on behalf of, the Customer to the Supplier for the purpose of entering into this Application, including identification information;
- (e) requesting an assessment of the information provided by, or on behalf of, the Customer for the purpose of confirming your identity with the document issuer, credit reporting body, official record holder, or any other entity or agency maintaining information regarding your identity, via third party systems.

By signing this Privacy Consent, you expressly consent to steps being taken by the Supplier and their related bodies corporate in accordance with the above provisions.

The Customer acknowledges and agrees that any information referred to above may be used by the Supplier in consideration of the credit application of the Customer and continued provision of credit from the Supplier to the Customer.

In this Privacy Consent Form, the "Customer" in the case of a Company also includes all Directors of such Company and in the case of a non-incorporated business and/or partnership, includes all partners in such business/partnership. This Privacy Consent Form must be executed by each individual included in the definition of "Customer". The Supplier relies on the assumptions provided under s 129 of the *Corporations Act 2001* (Cth) with regard to the relevant individuals of the Customer. Information of a personal nature includes:

- (a) Identity particulars;
- (b) The fact that you have applied for credit and the amount of such credit;
- (c) The fact that the Supplier is a current credit provider to you;
- (d) The fact that payments may or may not be owed to the Supplier, are overdue in excess of 60 days;
- (e) Advice that payments are no longer overdue;
- (f) The fact that cheque/s drawn by you have dishonoured more than once;
- (g) Serious credit infringements;
- (h) The fact that credit provided to you has been paid or otherwise discharged

For more information about how the Supplier will manage the Customer's personal information please refer to the **Baiada Privacy Policy** and the **Baiada Credit Reporting Policy** at <https://www.baiada.com.au>

Signature _____ Signature _____

Name _____
(print full name)

Position Held: Proprietor / Partner / Director Position Held: Proprietor / Partner / Director

Date: _____ Date: _____

Signature _____ Signature _____

Name _____
(print full name)

Position Held: Proprietor / Partner / Director Position Held: Proprietor / Partner / Director

Date: _____ Date: _____

Signature _____ Signature _____

Name _____
(print full name)

Position Held: Proprietor / Partner / Director Position Held: Proprietor / Partner / Director

Date: _____ Date: _____

DEED OF GUARANTEE & INDEMNITY

CUSTOMER NAME: _____

ABN: _____

ACN: _____

INSTRUCTIONS ON HOW TO COMPLETE THE GUARANTEE & INDEMNITY

1. PAGE # 5. Please enter the name of the *Guarantor(s)* in the space(s) provided
 2. PAGES # 6 & 7.
 - (i) Please enter the DATE the document was signed in the spaces provided.
 - (ii) The guarantor is to date, sign and print his or her name and if signing on behalf of a Corporation, Body Corporate, Trust or other legal entity, record their capacity within that entity
 - (iii) A witness is to sign, print name and provide his or her address in the spaces provided.
- The signature of the Guarantor *must* be witnessed by someone other than a Guarantor.

NOTE

This Deed of Guarantee and Indemnity permits the Supplier to seek payment from each and every Guarantor, jointly and severally, for any debts unpaid and owing by the Customer.

We recommend that you seek legal advice prior to signing this Deed of Guarantee and Indemnity so that your obligations as a Guarantor can be fully explained to you and your co-guarantors.

To: The Supplier

1. In consideration of the Supplier, at the request of the person(s), corporation, body corporate or other legal entity, as the case may be, identified by ABN and/or ACN and listed as guarantor(s) below, (collectively the **Guarantor**), supplying in the future or continuing to supply the above named Customer (the **Debtor**) with Goods and/or Services from time to time, the Guarantor:

First Guarantor: _____	Second Guarantor: _____
ACN / ABN *: _____	ACN / ABN *: _____
Third Guarantor: _____	Fourth Guarantor: _____
ACN / ABN *: _____	ACN / ABN *: _____
Fifth Guarantor: _____	Sixth Guarantor: _____
ACN / ABN *: _____	ACN / ABN *: _____

***NOTE: (an ACN or ABN is required where a Guarantee is being provided by an entity or Trustee other than an individual person).**

- (a) where a Trustee Company warrants that the Trustee:
 - (i) has the power under the Trust Deed to enter into this Deed of Guarantee and Indemnity; and
 - (ii) has the power to deal with trust assets; and
 - (iii) gives personal guarantee over the debts of the trust;
- (b) guarantees to the Supplier the punctual payment of all moneys owing by the Debtor to the Supplier now or in the future for the supply of goods or services (**Guaranteed Moneys**);
- (c) as a separate obligation, indemnifies the Supplier against any loss suffered because:
 - (i) any agreement between the Supplier and the Debtor for the supply of Goods and/or Services is or becomes unenforceable; or
 - (ii) the Guaranteed Moneys, in whole or in part, are not recoverable from the Debtor or, having been recovered, must be refunded; and
- (d) as a further separate obligation, indemnifies the Supplier against any loss suffered because of any failure by the Debtor to punctually pay to the Supplier the Guaranteed Moneys; and
- (e) for avoidance of doubt, agrees that if, for whatever reason, this guarantee is not enforceable as a deed then it is enforceable as a contract.

2 GUARANTOR'S OBLIGATIONS

- 2.1 The Guarantor's obligations under this Deed of Guarantee are unconditional, irrevocable, continuing and, if there is more than one Guarantor, joint and several.
- 2.2 The Guarantor's liability is not affected by anything which, but for this provision, might operate to release it from or modify any of its liability, including, without limitation:
 - (a) any variation of contract or deed, extensions of time for the payment of, other indulgence which may be made or given between the Supplier, the Debtor, the Guarantor in respect of, or any other surety for, the Guaranteed Money (**Relevant Person**);
 - (b) where a Relevant Person is a partnership, if there is any change in the membership of the partnership;
 - (c) the death, bankruptcy, receivership, administration or liquidation of a Relevant Person;
 - (d) the obligations of a Relevant Person under any agreement or document relating to the Guaranteed Moneys, including any other guarantee or security, being or becoming wholly or partially unenforceable or disclaimed by a liquidator or trustee in bankruptcy;
 - (e) the failure by the Supplier to give notice to the Guarantor of any default by the Debtor or any other person;
 - (f) the fact that any person who was intended to be bound as a guarantor in respect of the Guaranteed Moneys does not become bound or, having done so, ceases to be bound;
 - (g) the fact that the Supplier does not enforce or delays the enforcement of this Deed of Guarantee or any other right or any agreement or fails to give any notice;
 - (h) the fact that the Supplier has at its discretion refused further credit or to supply Goods and/or Services to the Debtor; or

DEED OF GUARANTEE & INDEMNITY (continued)

(i) anything, which may end or limit the Guarantor's recourse to any person or property for the recovery of moneys paid by the Guarantor under this Guarantee and Indemnity.

2.3 The Guarantor warrants that it has not taken, and it must not take, security from the Debtor in respect of any present or future obligations of the Debtor to the Guarantor.

2.4 The Guarantor must indemnify the Supplier against all costs of enforcing this Guarantee and Indemnity.

3. EVIDENCE OF INDEBTEDNESS

A document signed on behalf of the Supplier as to the amount owing by the Debtor on a specific day or the occurrence of a specific event will be binding on the Guarantor in the absence of manifest error. A judgment, order, award or document binding on the Debtor is also binding on the Guarantor.

4. INDEPENDENT LEGAL ADVICE

The Guarantor/s acknowledges and warrants that it has executed this Guarantee and Indemnity voluntarily having read it and understood its true nature and effect and having obtained, or while aware of its right to do so, declined of its own free will to seek, independent legal and/or financial advice concerning this Guarantee and Indemnity.

5. CREDIT INFORMATION CONSENT

Each Guarantor acknowledges and agrees to the provisions of clause 5 of the Credit Terms about credit reports and verification of identity and, without limiting those provisions, consents to the Supplier:

- (a) obtaining from a credit reporting body a consumer credit report containing information about the Guarantor; and
 - (b) verifying the information provided by the Debtor and/or the Guarantor with a credit reporting body, official record holder, or any other entity or agency maintaining information regarding one's identity;
- for the purpose of assessing whether to accept the Guarantor as guarantor for the credit applied for by the Debtor.

6. GRANT OF SECURITY

6.1 To secure:

- (a) payment of all monies which may become payable by the Debtor to the Supplier, including but not limited to the payment or delivery of the Guaranteed Moneys; and
 - (b) the performance by the Debtor of all of the Debtor's other obligations to the Suppliers at any time
- each Guarantor grants to the Supplier a security interest in all of the Guarantor's present and after-acquired personal property, and all of the Guarantor's present and future rights in relation to any personal property to which the Personal Property Securities Act 2009 applies (**Personal Property**).

6.2 To secure:

- (a) payment of all monies which may become payable by the Debtor to the Supplier, including but not limited to the payment or delivery of the Guaranteed Moneys; and
 - (b) the performance by the Debtor of all of the Debtor's other obligations to the Supplier at any time,
- each Guarantor hereby charges any and all of the Guarantor's interest(s) in any land and any other property other than any Personal Property (**Other Property**) both present and future, and consents to the Supplier lodging a caveat or caveats noting its interests pursuant to such a charge.

6.3 Each Guarantor also agrees, if requested by the Supplier, to execute any other documents in registrable form to better secure this equitable charge.

6.4 Each Guarantor agrees to indemnify the Supplier for all legal costs and fees in respect to such charge and caveat.

THIS DEED Dated: _____

Executed as a Deed:

(Signed, sealed and delivered by **First Guarantor**)

(Signature of **Witness for First Guarantor**)

(Full name of First Guarantor – if Company, including a Trustee Company, list full registered name)

(Full name of Witness for First Guarantor)

(Personal or Registered Address of First Guarantor)

(Address of Witness for First Guarantor)

(Personal or Registered Address of First Guarantor)

(Address of Witness for First Guarantor)

(Date of Birth of First Guarantor)

(Signed, sealed and delivered by **Second Guarantor**)

(Signature of **Witness for Second Guarantor**)

(Full name of Second Guarantor – if Company, including a Trustee Company, list full registered name)

(Full name of Witness for Second Guarantor)

(Personal or Registered Address of Second Guarantor)

(Address of Witness for Second Guarantor)

DEED OF GUARANTEE & INDEMNITY (continued)

(Personal or Registered Address of Second Guarantor)

(Address of Witness for Second Guarantor)

(Date of Birth of Second Guarantor)

(Signed, sealed and delivered by **Third Guarantor**)

(Signature of **Witness for Third Guarantor**)

(Full name of Third Guarantor – if Company, including a Trustee Company, list full registered name)

(Full name of Witness for Third Guarantor)

(Personal or Registered Address of Third Guarantor)

(Address of Witness for Third Guarantor)

(Personal or Registered Address of Third Guarantor)

(Address of Witness for Third Guarantor)

(Date of Birth of Third Guarantor)

(Signed, sealed and delivered by **Fourth Guarantor**)

(Signature of **Witness for Fourth Guarantor**)

(Full name of Fourth Guarantor – if Company, including a Trustee Company, list full registered name)

(Full name of Witness for Fourth Guarantor)

(Personal or Registered Address of Fourth Guarantor)

(Address of Witness for Fourth Guarantor)

(Personal or Registered Address of Fourth Guarantor)

(Address of Witness for Fourth Guarantor)

(Date of Birth of Fourth Guarantor)

(Signed, sealed and delivered by **Fifth Guarantor**)

(Signature of **Witness for Fifth Guarantor**)

(Full name of Fifth Guarantor – if Company, including a Trustee Company, list full registered name)

(Full name of Witness for Fifth Guarantor)

(Personal or Registered Address of Fifth Guarantor)

(Address of Witness for Fifth Guarantor)

(Personal or Registered Address of Fifth Guarantor)

(Address of Witness for Fifth Guarantor)

(Date of Birth of Fifth Guarantor)

(Signed, sealed and delivered by **Sixth Guarantor**)

(Signature of **Witness for Sixth Guarantor**)

(Full name of Sixth Guarantor – if Company, including a Trustee Company, list full registered name)

(Full name of Witness for Sixth Guarantor)

(Personal or Registered Address of Sixth Guarantor)

(Address of Witness for Sixth Guarantor)

(Personal or Registered Address of Sixth Guarantor)

(Address of Witness for Sixth Guarantor)

(Date of Birth of Sixth Guarantor)

CREDIT TERMS

The Customer applies for a credit account to be operated by the Supplier in the Customer's name as set out in the Application for Credit and agrees to the following terms and conditions ("**Credit Terms**"):

1. INTERPRETATION

1.1 In these Credit Terms:

- a) Words and phrases in this agreement that are defined in the Personal Property Securities Act 2009 (PPSA) shall be construed as having the meanings thereby attributed to them.
- b) The singular includes the plural and vice versa and any gender includes any other gender.
- c) "**Collateral**" means all personal property of the Customer to which a security interest attaches, or any registration with respect to a security interest (whether or not such interest has attached to the property), and is capable of registration as a purchase money security interest under the PPSA.
- d) "**Customer**" means the purchaser of the Goods and/or Services set out in the credit application to which these Credit Terms are referred (being the sole trader, partnership, corporation, body corporate or other legal entity, as the case may be, specified in section 1 or 2 of the Application for Credit) or, where there is no credit application, the purchaser of the Goods and/or Services set out in the invoice, jointly and severally.
- e) "**Default**" means the occurrence of any event contemplated by clause 10 or clause 11 of these Credit Terms.
- f) "**Due Date**" means the date all or part thereof of the "Secured Money" in accordance with the Credit Terms approved for the Customer is to be receipted into the Suppliers nominated bank account.
- g) "**Goods**" means any goods provided by any Supplier to the Customer.
- h) "**Other Property**" means any and all of the Customers' interest(s) in any land and any other property other than any Collateral.
- i) "**Secured Money**" means all amounts of any nature which the Customer (whether alone, or jointly, or jointly and severally with any other person) is, or may at any time become, liable (whether actually or contingently) to pay or deliver to any Supplier (whether alone, or jointly or jointly and severally).
- j) "**Services**" means any services provided by any Supplier to the Customer.

2. Purpose for which credit is available

2.1 Subject to paragraph 4, credit (if approved) will be made available to the Customer for the purpose of the purchase of Goods and/or Services by the Customer from the Supplier subject to the Sales Conditions.

3. Commercial Credit

3.1 Where the Customer is a natural person, the Customer warrants and declares that the credit provided under the credit account is to be applied wholly or predominantly for business or investment purposes (or for both purposes) and not for personal, domestic or household purposes.

4. Credit Terms

4.1 The Supplier may vary these Credit Terms at any time and will notify the Customer accordingly. The Supplier will give notice of any variation by means of reference to amended clause(s) as noted on Invoices and/or statements and by posting an updated version of these Credit Terms online on the Supplier's website. Any changes will be effective as at the date they are posted, unless a different effective date is specified. The Customer is responsible for reviewing notified updates to these Credit Terms and the continued ordering of Goods after any such changes take effect will constitute Customer's acceptance of such changes.

4.2 The Supplier may withdraw the approval of credit where the Customer is in Default or in breach of these Credit Terms and will notify the Customer accordingly

4.3 The Due Date for payment of any Secured Money under these Credit Terms will be as advised in writing or otherwise by any of the Suppliers;

- a) at the time of acceptance of this Application for Credit;
- b) as amended from time to time by written notice given by any of the Suppliers to the Customer; or

4.4 as described on invoices and statements issued to the Customer.

5. Credit Reports & Verification of Identity

5.1 The Customer and each person signing as guarantor of the Customer's obligations under this credit application (each a "Guarantor") acknowledges and agrees that the Supplier and any related bodies corporate:

- a) may give certain information about them to a credit reporting body or other credit providers (including related bodies corporate of the Supplier) to the Customer in order to obtain a credit report about them that may include but is not limited to, as relevant, identity particulars and the fact that the Customer has applied for credit or the Guarantor has offered to act as a guarantor; and
- b) may, in assessing whether to grant the Customer's credit application or whether to accept the Guarantor as a guarantor, seek and obtain information about them from a credit reporting body or another credit provider and may give information about them to another credit provider, including information about credit worthiness, history, standing or capacity which credit providers are permitted by *Privacy Act 1988* (Cth) to obtain or receive; and
- c) without limiting clauses 5.1(a) and (b), if the Supplier or any related body corporate considers it relevant to assessing whether to grant the Customer's credit application or whether to accept the Guarantor as a guarantor, seek and obtain personal credit information, or a credit report containing personal credit information, about them from a credit reporting body or another credit provider and may give personal credit

information about them to another credit provider.

5.2 The Customer acknowledges, consents and agrees to the Supplier, and any related bodies corporate:

- a) verifying the identity of the Customer, or any information provided by or on behalf of the Customer in the Application, with the document issuer, credit reporting body, official record holder, or other entity (via third party systems);
- b) obtaining personal information of any primary photographic identification document, or secondary identification document, held by:
 - (i) the transport (roads and maritime) services agency of the relevant State of Australia which the Customer holds such license or identification card, and/or
 - (ii) the Australian Passport Office, the Department of Foreign Affairs and Trade or any department appointed by the Australian Government to administer and issue passports within Australia;
- c) requesting any further information or details that may assist the Supplier to verify the Customer's identity and/or information provided within, or in support of, the Application; and
- d) in assessing whether to grant the Customer's credit application:
 - (i) seeking an assessment from the document issuer, credit reporting body, official record holder, or any other entity or agency maintaining information about the Customer, of the information provided by the Customer; and
 - (ii) giving certain information provided by, or about, the Customer within, or in support of, the Application to that body, to the extent permitted or required by law (including but not limited to the *Privacy Act 1988* (Cth), and the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006* (Cth).

5.3 The Supplier and any related bodies corporate will take steps to verify the identity of, and information provided by, the Customer in order to consider and assess whether to grant the Customer's credit application.

5.4 The Supplier and any related bodies corporate will, upon receiving the Application from the Customer for consideration by the Supplier:

- a) apply for an assessment of the information contained within the Application, including particulars of the Customer's identity from a reporting entity;
- b) view and consider the results of the assessment by the reporting entity; and
- c) assess whether to grant the Customer's credit application.

6. Grant of Security over Existing and Future Assets

6.1 The Customer grants to the Supplier a security interest in the Collateral.

6.2 The security interest referred to in clause 6.1 secures:

- a) payment of all monies which may become payable by the Customer to the Supplier in respect of Collateral and/or Goods or Services, including but not limited to, the payment or delivery of the Secured Money; and
- b) the performance by the Customer of all of the Customer's other obligations to the Supplier at any time;

6.3 The Customer hereby charges its Other Property both present and future in favour of the Supplier and the Customer consents to the Supplier lodging a caveat or caveats noting their respective interests pursuant to such a charge.

6.4 The Customer also agrees, if requested by the Supplier, to execute any other documents in registrable form to better secure this equitable charge.

6.5 The Customer hereby agrees to indemnify the Supplier for all legal costs and fees in respect to such charge(s) and caveat(s).

7. Purchase Money Security Interests

7.1 The Supplier retains title to and has a purchase money security interest in all Goods and any and all proceeds derived directly or indirectly from any dealing with such Goods within the meaning of sections 14 and 32 of the PPSA until such a time as all Secured Money has been paid to the Supplier.

7.2 The Supplier does not, either expressly or impliedly, authorise any disposal of the Goods by the Customer other than as part of the Customer's business as a going concern and in the ordinary course of the Customer's business within the meaning of section 46 of the PPSA.

7.3 The Supplier may apply any payment made to them from the Customer, first, to satisfy any and all unsecured obligations, second, to satisfy obligations that are secured but not by a purchase money security interest and, third, to obligations that are secured by purchase money security interests in the order in which those obligations were incurred consistent within the meaning of section 14(6) of the PPSA.

7.4 The Customer agrees to take reasonable efforts to demarcate or keep separate all Goods so that the Goods are not at risk of becoming commingled until such a time as all Secured Money has been paid to the Supplier.

7.5 The Supplier may at its sole discretion require the Customer to:

- a) provide further security as a condition of the Supplier continuing to provide the Goods and/or Services to be provided under these Terms and Conditions; and
- b) deliver to the Supplier on request written notice of the present location of any Goods.

7.6 The Customer agrees to, at its expense, do anything which the Supplier asks and considers necessary for the purposes of:

- a) ensuring that a security interest, charge or pledge is enforceable and perfected or otherwise effective; and
- b) enabling the Supplier to apply for any registration, or give any notification, in connection with a security interest so that the security interest has the priority required by the Supplier; and

CREDIT TERMS

- c) enabling the Supplier to exercise rights in connection with the security interest;
- 7.7 The Supplier need not give any notice under the PPSA (including a notice of a verification statement) unless the notice is required by the PPSA and cannot be excluded.

8. Dealing with Security

- 8.1 The Customer must not:
- sell, lease or dispose of, or permit the sale, lease or disposal of, any Collateral, or permit to subsist any other security in relation to any Collateral other than Collateral which is subject to a purchase money security interest without the written consent of the Supplier;
 - do, or omit to do, or allow to be done or omitted to be done, anything which might adversely affect any interest(s) it has in the Collateral or the security interest or charge provided for under these Credit Terms;
 - allow any Collateral to become an accession to any property that is not Collateral, or to be affixed to any land;
 - create or permit to subsist any security interest over the whole or any part of the Collateral, except:
 - a lien arising by operation of law and securing obligations that are not overdue;
 - a purchase money security interest in any present or after-acquired Goods (which may extend to any Proceeds of those Goods) taken by the seller of those Goods as part of an ordinary trading transaction that is:
 - created solely in the ordinary course of business on arm's length commercial terms and for proper value; and
 - in respect of obligations that are not overdue; or
 - in favour of the Supplier;
 - any subsequent security interest granted by the Customer, provided the Customer seeks the prior written consent of the Supplier which consent will not be unreasonably withheld.
 - change its entity or trading name without first notifying the Supplier of the new name not less than 14 days before the change takes effect;
 - change its place of incorporation (if the Customer is a company) or relocate the principal place of business of the Customer outside Australia;
 - move any of the Goods and/or Collateral outside Australia, without written consent of the Supplier; or
 - allow any accounts to be subject to any right of set-off or combination of accounts (other than rights that arise solely by operation of law).

9. Covenants Relating to Collateral and Other Property

- 9.1 The Customer covenants with the Supplier that so long as any Secured Money remains outstanding:
- it will not, either by one transaction or a series of transactions, whether related or not and whether over a period of time, dispose of or otherwise deal or agree to deal with any Collateral or Other Property other than in accordance with these Credit Terms;
 - it will not dispose of, lend, factor, subordinate, part with possession of or otherwise deal with any Collateral or Other Property, nor attempt or threaten to do any of those, other than:
 - with the prior written consent of the Supplier, or as permitted by this Agreement;
 - in the case of Collateral or Other Property that is inventory or money, in the ordinary course of, and for the purpose of carrying on, its ordinary business;
 - in the case of Collateral or Other Property that is accounts, to collect in and realise those accounts; or
 - in the case of equipment, to replace or renew any equipment (other than serial numbered Goods), in the ordinary course of its ordinary business and for at least equal value and without the creation of a purchase money security interest in such equipment and the prior written consent of the Supplier;
 - it will promptly pay all Proceeds from any dealing with the Collateral or Other Property into its usual working current account with the Supplier or such account as may from time to time be designated by the Supplier for that purpose.

10. Acceleration

- 10.1 If any amount due and payable by the Customer:
- under the Sales Conditions or Credit Terms; or
 - to any related body corporate of the Supplier,
- is not paid on or before the due date, all amounts actually or contingently owing under the Sales Conditions and Credit Terms, whether or not due and payable, become immediately due and payable to the Supplier.

11. Breach

- 11.1 If the Customer:
- breaches the Credit Terms or Sales Conditions;
 - makes any false representation (whether by act or omission) in respect of the Customer's application for credit, including any false representation (whether by act or omission) in relation to the Customer's financial position; or
 - becomes subject to the provisions of paragraph 12 then, without limiting any other rights of the Supplier,

the Supplier may:

- terminate these Credit Terms; and/or
- decline to supply any Goods and/or Services to the Customer.

12. Receiver

- 12.1 The Supplier may (whether or not they have exercised any other power) appoint any person or persons to be a Receiver of all or any of the Collateral:
- after a Default occurs; or
 - if the Customer requests.
- 12.2 The Supplier may remove any Receiver and may appoint a new Receiver in place of any Receiver who has been removed, retired or died.
- 12.3 In addition to, and without affecting, any other powers and authorities conferred on a Receiver (whether under the *Corporations Act 2001* or at law or otherwise), a Receiver has the power to do all things in relation to the Collateral and the Customer's business as if the Receiver has absolute ownership of the Collateral and carried on the Customer's business for the Receiver's own benefit.
- 12.4 All amounts received by the Supplier or any Receiver, whether in the exercise of that person's powers or otherwise, in relation to any Collateral will be applied in accordance with the provisions of the PPSA. All amounts received by the Supplier or any Receiver, whether in the exercise of that person's powers or otherwise, in relation to any Other Property will (subject to the claims of all secured and unsecured creditors (if any) ranking in priority over that Other Property) be applied:
- first, in payment of all expenses (including legal expenses on a full indemnity basis and all taxes thereon and the remuneration of the Receiver, but subject to any direction in respect thereof made by any court); and
 - secondly, in payment to the Supplier of the Secured Money.

13. Other Documentation

- 13.1 The Customer expressly agrees and acknowledges that it is a condition of the Supplier approving the Customer's application for credit that any supply of Goods and/or Services by the Supplier is subject only to the Sales Conditions. In no circumstances may the Customer introduce or attempt to introduce contractual terms governing such supply which are inconsistent with the Sales Conditions. Any contractual term introduced that is inconsistent with the Sales Conditions shall be considered invalid.
- 13.2 The parties hereby acknowledge that no representations or warranties have been made other than those expressly recorded in these Credit Terms and the Sales Conditions and that, in respect of these Credit Terms or any part including the transactions contemplated pursuant to this Agreement, no party has relied or will rely upon any representations or information, whether oral or written, previously provided to or discovered by it.

14. Agreement

- 14.1 The Customer has read and agrees to the Credit Terms and warrants that all information provided by the Customer to the Supplier is true, complete and correct. The Customer requests the Supplier to accept this credit application and upon acceptance by the Supplier the Customer agrees to be bound by these Credit Terms and the Sales Conditions.
- 14.2 Subject to any contrary intention expressed in writing, the Supplier accepts this credit application by conduct upon supplying any Goods and/or Services to the Customer post-dating this credit application.

15. Governing Law

- 15.1 The Supplier and the Customer agree that these Credit Terms and Sales Conditions and any agreement for the supply of Goods and/or Services by the Supplier to the Customer is governed by the law of New South Wales and agree to submit to the nonexclusive jurisdiction of the Courts in New South Wales and any court hearing appeals from those Courts.

16. Waiver

- 16.1 The non-exercise of or delay in exercising any power or right of a party does not operate as a waiver of that power or right, nor does any single exercise of a power or right preclude any other or further exercise of it or the exercise of any other power or right. A power or right may only be waived in writing, signed by the party to be bound by the waiver.

SALES CONDITIONS

The Supplier will supply Goods and/or Services to the Customer on the following Sales Conditions unless otherwise notified or agreed to by the Supplier in writing.

1. INTERPRETATION

1.1 In these Sales Conditions:

- a) The singular includes the plural and vice versa and any gender includes any other gender.
- b) **"Customer"** means the purchaser of the Goods and/or Services set out in the credit application to which these Sales Conditions are referred (being the sole trader, partnership, corporation, body corporate or other legal entity, as the case may be, specified in section 1 or 2 of the Application for Credit) or, where there is no credit application, the purchaser of the Goods and/or Services set out in the invoice, jointly and severally.
- c) **"Force Majeure Event"** means circumstances beyond the reasonable control of the Supplier, including (without limitation) strikes, blockades, lock-outs, accidents, explosions, war, terrorism, sabotage, storm, fire, flood, earthquake, drought, disease (including any pathogen outbreak such as salmonella or campylobacter which poses a food safety risk to the public or a risk to live bird health or welfare), pandemics, epidemics, quarantine restrictions, breakdown of plant or machinery, unavailability or shortage of raw materials or utilities such as power, gas and water from normal source of supply, act of God or any unforeseen order or direction of any government, government authority or instrumentality affecting the production of the Goods or supply of the Services.
- d) **"Goods"** means any goods provided by the Supplier to the Customer, including, but not limited to, antibiotics, swabs and plates.
- e) **"GST"** means a tax, levy, duty, charge, or deduction together with any related additional tax, interest, penalty, fine or other charge imposed by or under the GST Act.
- f) **"GST Act"** is a reference to A New Tax System (Goods and Services Tax) Act 1999 (Cth) as amended.
- g) **"Interest Rate"** means a rate equal to 3% per annum above the indicator lending rate, for the time being, of Westpac Bank accruing and calculated on a daily basis until payment is made.
- h) **"Invoice"** means the document which may be provided to the Customer on or after delivery of the Goods and/or Services describing those Goods and/or Services, their price and which may contain reference to these Sales Conditions.
- i) **"Laws"** means the common law and the laws of the Australian Commonwealth, State or Territory legislation.
- j) **"Purchase Price"** means the price to be paid for the Goods and/or Services as shown on the Invoice calculated by reference to the Supplier's current price list for the Customer and such other terms as may be agreed by the Customer and the Supplier from time to time subject to conditions 2.2. The Purchase Price is inclusive of GST.
- k) **"Services"** means any services provided by the Supplier to the Customer, including, but not limited to, testing, development, research, microbiology, quality assurance, serology, virology, molecular biology, allergen testing and pathology.
- l) **"Taxable Supply"** has the meaning given in the GST Act.

2. Price

- 2.1 Unless otherwise agreed or required by law, the Purchase Price includes: any sales tax, GST, duty or other impost (other than income tax) on the sale of the Goods and/or Services; delivery (if FIS); and standard packing for delivery.
- 2.2 The Supplier may vary the price of the Goods at any time and will use its reasonable endeavours to provide the Customer with prior written notice of any price increase.

3. Supply of Goods and/or Services

- 3.1 The Customer may order Goods and/or Services from the Supplier either in writing, by telephone, by electronic means or by such other method as the parties may agree from time to time.
- 3.2 An order for Goods and/or Services constitutes an offer to purchase the Goods and/or Services by the Customer subject to the Sales Conditions from the Supplier. Each order must nominate a delivery point for the Goods and/or Services.
- 3.3 The Supplier may decline any order either in whole or in part and will notify the Customer accordingly.
- 3.4 The Supplier may from time to time at their absolute discretion vary the Sales Conditions and will notify the Customer accordingly. The Supplier will give notice of any variation by means of reference to amended clause(s) as noted on Invoices and/or statements and/or by posting an updated version of these Sales Conditions online on the Supplier's website. Any changes will be effective as at the date they are posted, unless a different effective date is specified. The Customer is responsible for reviewing notified updates to these Sales Conditions, and the Customer's continued ordering of Goods and/or Services from the Supplier, or acceptance of any Goods and/or Services from the Supplier, constitutes acceptance by the Customer of any notified variation to the Sales Conditions.
- 3.5 The price of Goods and/or Services comprised in an order is to be calculated by reference to the Supplier's current price list as made available to the Customer from time to time and such other terms as may be agreed by the Customer and the Supplier from time to time.
- 3.6 Acceptance of an order for Goods by the Supplier takes effect on delivery (and not before) by the Supplier of the subject Goods to the delivery point nominated in the order.
- 3.7 The Supplier does not undertake to deliver the Goods or provide the Services comprised in an order on any particular date or at any particular time notwithstanding a request by the Customer contained in the order for the Goods.

3.8 The Supplier does not undertake to provide the Services in an order on any particular date or at any particular time notwithstanding a request by the Customer contained in the order for the Services.

4. Delivery

- 4.1 Unless otherwise agreed, the Supplier may select the method of delivery and the carrier and is not liable for any loss or damage of any kind whatsoever arising from late delivery.
- 4.2 The Customer acknowledges and agrees that time is not of the essence in relation to delivery and that even if the Goods are delivered after the requested date, where the Customer accepts the Goods it must pay for the Goods by the due date.

5. Payment Instalments

- 5.1 The Supplier may deliver the Goods and/or Services in instalments and the Customer must pay an amount for that instalment as notified by the Supplier in the Invoice.
- 5.2 If the Supplier fails to deliver any instalment the Customer must still accept and pay for the balance of the Goods delivered.
- 5.3 If the Customer fails to pay for any instalment in the time required the Supplier may at their option: decline to deliver any further Goods until all amounts payable, whether due or not, are paid; or terminate the agreement for the future supply of the Goods and recover damages.

6. Payment and Credit

- 6.1 Subject to condition 6.2, the Customer must pay the Purchase Price for the Goods in advance of delivery of the Goods in the manner compliant with the Supplier approved payment method.
- 6.2 If the Customer has the continuing credit approval of the Supplier, the Customer must pay the Purchase Price in conformity with the Customer's Credit Terms into a bank account nominated by the Supplier, unless otherwise agreed by the Supplier.
- 6.3 If there is any dispute in relation to the Purchase Price or the Goods and/or Services, the Customer must notify the Supplier of the reasons for the dispute within 48 hours of the date of the Invoice and must pay the undisputed amount of the Purchase Price in accordance with these sales conditions.
- 6.4 The Supplier may set off any amount owed by the Supplier to the Customer from any amount due by the Customer to the Supplier.

6.5 Non-Payment

- 6.6 If payment is not made to the Supplier when due, the Supplier may:
 - a) withdraw any credit; and
 - b) not supply further Goods and/or Services; and
 - c) charge interest on all amounts owing by the Customer to the Supplier on a daily basis at the Interest Rate.
- 6.7 If payment is not made to the Supplier when due the Customer will also pay to the Supplier upon demand an amount equal to the amount of any additional GST that may become payable by the Supplier as a result of the Customer's non-payment.
- 6.8 Should the Customer default in the payment of any monies due to the Supplier, then the total of all monies due to the Supplier by the Customer will immediately become due and payable. The Customer will pay or reimburse any expenses, costs or disbursements incurred or paid by the Supplier in recovering outstanding monies including bank charges administration costs, debt collection agency fees and commissions and solicitor's costs.

7. Goods and Services Tax

- 7.1 In addition to any GST included in the Purchase Price of the Goods and/or Services, the Customer must pay to the Supplier on demand any GST payable in relation to any other Taxable Supplies which is subject to these conditions.
- 7.2 If any part of the Purchase Price is referable to both a Taxable Supply and anything that is not a Taxable Supply, the GST-exclusive portion of the Purchase Price will be determined by the Supplier.
- 7.3 If the Supplier determines on reasonable grounds that the amount of GST referable to any Taxable Supply which is subject to these conditions differs for any reason from the amount of GST included in the Purchase Price, the amount of GST payable by the Customer will be adjusted accordingly and recovered from the Customer or credited to the Customer's account as appropriate. Where the Supplier has paid the difference between the two amounts to the Commissioner of Taxation, whether or not as part of a larger sum, no amount will be paid to the Customer under this clause unless the Supplier is entitled to a refund or credit of such amount from the Commissioner of Taxation.

8. Right of Entry and Repossession

- 8.1 The Customer must, without requiring prior statutory or PPSA notice, permit representatives of the Supplier to enter any premises under the control of the Customer where the Goods are held, for the purpose of inspecting the premises and the Goods to check that the Customer is complying with these Sales Conditions.
- 8.2 If:
 - a) the Customer fails to pay any of the Amount Due; or
 - b) the Customer becomes or, in the reasonable opinion of the Supplier, is in danger of becoming, insolvent or bankrupt, the Supplier may retake possession of the Goods; or
 - c) If the Supplier retakes possession of the Goods, the Supplier may sell or otherwise dispose of the Goods at its absolute discretion.

9. Warranties by the Customer

- 9.1 The Customer warrants that it:
 - a) has product safety and product recall procedures in place which conform with the requirements of all Laws and the recommendations of the Australian; and

SALES CONDITIONS

New Zealand Food Authority;

- b) will not make any unauthorised use of or any claim to, intellectual or industrial property which pertains to the Goods and/or Services, or is the property of or has been developed by the Supplier; property which pertains to the Goods and/or Services, or is the property of or has been developed by the Supplier;
- c) and will handle and store Goods at all times as directed by the Supplier or in the absence of such direction, in accordance with prevailing industry standards or procure them to be so.

10. Warranties by the Supplier

10.1 Subject to condition 11 and to the maximum extent permitted by law, the Supplier excludes all warranties, conditions, liabilities or representations in relation to the Goods and/or Services or the correctness of information or advice concerning the Goods and/or Services or otherwise except that this does not limit any applicable statutory guarantees provided under the Competition and Consumer Act 2010 (or any successor legislation) or equivalent legislation that cannot be excluded.

11. Limitation of Liability

11.1 To the extent permitted by law, the liability of the Supplier and its officers, employees or agents for a breach of any non-excludable guarantee, condition or warranty is limited, at the Supplier's option, to any the following:

- a) the replacement (from any source) of those Goods or the supply of equivalent Goods;
- b) the payment of the costs of replacing those Goods or of acquiring equivalent Goods, by credit to the Customer's account at the Supplier's absolute discretion;
- c) the payment of the costs of procuring replacement Services, by credit to the Customer's account at the Supplier's absolute discretion; or
- d) repayment of any part of the Purchase Price of those Goods and/or Services which has been paid by the Customer, by credit to the Customer's account at the Supplier's absolute discretion.

11.2 The Supplier is not liable for any harm or loss that the Customer or any third party may incur as a result of variations in any research and/or development process undertaken by the Supplier which leads to the Goods supplied or the Services provided, and which was not previously considered by the Supplier or notified to the Customer by the Supplier.

11.3 Notwithstanding any of other provision of these Sales Conditions, neither party will be liable to the other party for any claim arising out of or in connection with the supply of Goods and/or Services (whether arising in contract, in equity, in tort (including negligence) or by way of indemnity, under statute or otherwise at law to the extent the relevant claim comprises any Excluded Loss. In this condition Excluded Loss means any losses in connection with special, exemplary, or punitive damages, loss of production, loss of revenue, loss of profit or anticipated profit, loss of business reputation, business interruptions of any nature, loss of opportunities, loss of anticipated savings or wasted overheads in each case regardless of whether or not the loss may ordinarily be considered to arise naturally from a breach of these Sales Conditions or the event giving rise to the loss; or can reasonably be supposed to have been in the contemplation of the parties at the date of ordering the Goods and/or Services as a probable result of a breach of these Sales Conditions. This exclusion extends to any promotional activities, advertising, statement about the Goods or their performance or characteristics of or by the Customer.

12. Defective or Damaged Goods

- 12.1 Where Goods are short delivered, defective or damaged on delivery, the Customer must notify the Supplier by telephone quoting the invoice or delivery note number and providing details of the claim within 48 hours of delivery.
- 12.2 Without limiting the effect of this clause 12, if the Customer fails to provide notice in accordance with clause 12.1, the Customer will be barred from making any claim against

the Supplier arising out of or connected with the Goods being short delivered, defective or damaged on delivery

12.3 If the nature of the defective or damaged goods cause or are likely to cause immediate danger to the health of consumers, the Customer must:

- a) notify the Supplier immediately and must follow any product recall or withdrawal directions given by the Supplier
- b) store the defective or damaged good in an appropriate temperature controlled environment awaiting inspection and/or collection by the Suppliers representative.

12.4 The Customer has no entitlement to return Goods which are outside the "use by" period of those Goods other than in accordance with this clause.

12.5 The Customer is deemed to have accepted the Goods if they are not rejected in accordance with this condition 12.

12.6 The Customer acknowledges that the Services of the Supplier are of a nature where defects can arise as a result of the Customer's failure to adequately instruct or inform the Supplier of factors related to the Customer's own storage facilities, data recording and reporting processing, testing capabilities or skills. The Customer will be liable for any costs associated with any defect as a result of the Customer's conduct and will not be entitled to claim any offset for amounts that may be owing to the Supplier.

13. Force Majeure Events

13.1 The Supplier may suspend delivery or reduce the amount to be delivered if it is unable to deliver the Goods and/or Services by reason of a Force Majeure Event.

13.2 If the effects of the Force Majeure Event continue for more than three calendar months, the Supplier or the Customer may terminate any agreement for supply of Goods and/or Services to which these terms and conditions apply.

13.3 The Customer will have no claim against the Supplier for any damages, loss, costs or expenses arising from delay or cancellation under this clause.

14. Alteration to Range

14.1 The Supplier reserves the right, at its option, to add to or remove from the range of products, including the Goods and/or Services supplied by the Supplier, and may do so at any time and will notify the Customer accordingly.

15. General

15.1 Waiver. The non-exercise of or delay in exercising any power or right of a party does not operate as a waiver of that power or right, nor does any single exercise of a power or right preclude any other or further exercise of it or the exercise of any other power or right. A power or right may only be waived in writing, signed by the party to be bound by the waiver.

15.2 Severability. Any provision in these Sales Conditions which is invalid or unenforceable in any jurisdiction is to be read down for the purposes of that jurisdiction, if possible, so as to be valid and enforceable. Otherwise the provision may be severed to the extent of the invalidity or unenforceability, without affecting the remaining provisions of these Sales Conditions or affecting the validity or enforceability of that provision in any other jurisdiction.

15.3 Sales Conditions Prevail. As between the Supplier and the Customer, if there is any inconsistency (whether expressly referred to or to be implied from these Sales Conditions or otherwise) between the provisions of these Sales Conditions and those of any document of the Customer, the provisions of these Sales Conditions prevail to the extent of the inconsistency.

16. Governing Law. The Supplier and the Customer accept the law of New South Wales as the proper law of the agreement and agree to submit to the non-exclusive jurisdiction of the Courts in New South Wales and any court hearing appeals from those Courts